



## JAMMY JOB #1 WATER SLIDE TESTER

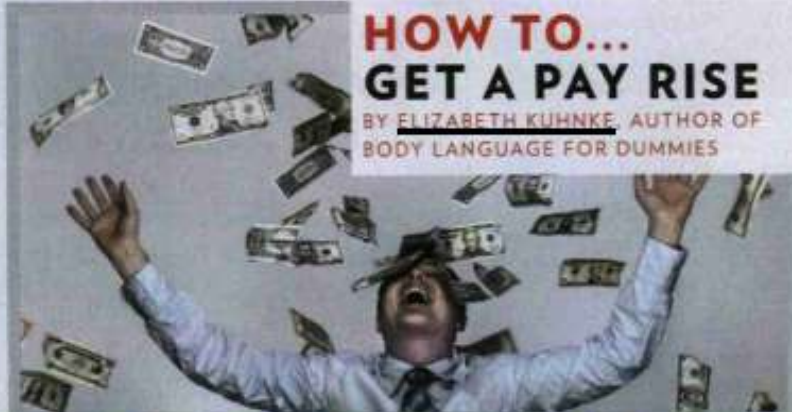
Tommy Lynch, 31, is a 'Lifestyle Product Development Manager' for First Choice, but this corporatly-sounding title masks two years going downhill fast, in Speedos!

“ No one believes me when I tell them what I do. Some people sit in an office all day, but I get to fly all over the place and slide down flumes. So far I've travelled over 27,000 miles in order to try out the best pools. I'll be looking at all the facilities – the accommodation, food and, of course, the all-important water slides. I'll put on my Speedos and each slide is tested and rated against a set of criteria including speed, innovation and that all important 'wetw' factor to make sure that the rides are exciting enough for the customers.

I was a holiday rep for several years, which was a job I loved, and then a role in product development became available. It was based at head office in the UK and I went for it. Then First Choice launched its new 'Splash' brochure and they needed someone to test out all of the water parks to select the best ones to be featured. I was lucky enough to get the gig. And while my job is quite possibly unique, our product team are responsible for visiting potential resorts and checking every aspect of our holidays before they go on sale, from hotels and beaches to excursions and airport facilities, so they all have great jobs. Many of them started their careers in overseas roles such as a holiday representative. It's a great way to start a career in travel and not only is it a great life experience to work abroad, it can lead to some unusual career opportunities...”

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## HOW TO... GET A PAY RISE

BY ELIZABETH KUHNKE, AUTHOR OF BODY LANGUAGE FOR DUMMIES

1. If you're contributing positively to your company, present your case.
2. Wait until you've turned in a good piece of work before you request a formal meeting.
3. Open up by expressing an understanding of the company's position and your boss' position.
4. Talk with purpose but keep your movements contained. Face rubbing and nose scratching show you aren't in control.
5. When you're speaking or listening, look directly at the person.
6. Believe in yourself and convert it into agreement.

## HOW TO... CRUSH YOUR NEMESIS

BY BUSINESS MENTOR CLARE LINDSTRAND OF DEPT707

1. It's about finding mutually beneficial, win/win scenarios.
2. Don't let issues fester and become grudges.
3. Identify what's really behind your grievances.
4. Be curious

about the other person's perspective.

5. Ask open questions starting with 'what', 'where' and 'when', but avoid 'why' – it comes across as confrontational.

6. Be transparent about what you want, and lead by example, letting the other person have their say without interrupting them. That way, when it's your turn to speak you

can demand the same respect.

7. Often, this dialogue will be enough to bring about a natural middle ground.



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